

Invitation for Bids (IFB)

Republic of Macedonia

Agriculture Strengthening and Accession Project

Supply and Installation of Hardware and Application Software for Agriculture Market Information System (AMIS)

IBRD Loan/4861-MK

MK-ASAP-C1-ICB-G11

1. This Invitation for Bids (IFB) follows the General Procurement Notice for this Project that appeared in *Development Business* on July 2, 2007.
2. The *Republic of Macedonia* has received a loan from the *International Bank for Reconstruction and Development* toward the cost of *Agriculture Strengthening and Accession Project*, and it intends to apply part of the proceeds of this loan to payments under the under the agreement(s) resulting from this IFB: Supply and installation of Hardware and Application Software for Agriculture Market Information System (AMIS) MK-ASAP-C1-ICB-G11.
3. The *Ministry of Agriculture, Forestry and Water Economy* serves as the implementing agency for the project and now invites sealed bids from eligible Bidders for integration, customization and installation of the system, training, technical support and maintenance of the following information system:

LOT#1: Hardware for AMIS

Item No.	Item	Quantity
1	Desktop Computer	10
2	PC Notebook Type 1	15
3	PC Notebook Type 2	10
4	Color Printer	1
5	Monochrome Printer	4
6	Digital Camera	1
7	LCD Projector	2
8	Scanner	1
9	External HDD	2

LOT#2: Application Software for AMIS

The intention of the Ministry is to set up an integrated administrative AMIS system of agricultural holdings and agrobusiness companies as an umbrella system over all other registers and systems carrying the information important for effective decision making and implementation of direct planing and payments policies. The AMIS will form the basis for managing national and EU support schemes for payments. The main purpose of the integrated AMIS is to link and thus reporters, registers, systems from one side and users from the other side.. The AMIS system will provide additional data for policy analysis and planning. The AMIS system should be

developed on a reporter level, supported by appropriate IT technology (hardware and software), and fed by data from the relevant available and future databases for the AMIS .

For successful implementation of the AMIS, it is crucial that data entry and updating is placed to the local level to establish close relation with reporters in agriculture. For efficient management of the system, the system should be put in place to assure central management.

The AMIS should be developed in such way, that it forms the basis for managing and at the same time improves the basis for policy analysis, business planning in the agriculture and CMO(common market organization).

Majority of activities concerning the integrated AMIS is performed on the local level from office's reporters incountrywide. The system should also support the remote work-post approach which enables every reporters to use his/her information and office support tools everywhere in the system and especially in the main offices. The users of the data are: guests (outside users), reporters, managers.

4. Bidding will be conducted using the International Competitive Bidding (ICB) procedures specified in the World Bank's Guidelines: Procurement under IBRD Loans and IDA Credits, May 2004, revised October 1, 2006 and is open to all Bidders from eligible source countries as defined in the Guidelines that meet the following minimum qualification criteria:

LOT#1:

(i) Financial capability – average annual turnover in the past 3 years in reference to the IT systems contracts – at least EUR 200.000. The bidder should submit written confirmation – stamped and signed).

ii) Previous experience – The Bidder must have experience of at least 2 contracts of similar size and nature in the past three years, presenting references signed and stamped by the Clients.

LOT#2:

(i) Financial capability – average annual turnover in the past 3 years in reference to the IT systems contracts – at least EUR 400.000. The bidder should submit written confirmation – stamped and signed).

ii) Previous experience – completed and installed at least 1 system of the similar scope and content (AMIS) in the past five years – Bidder must submit minimum 1 written confirmation from customer with short description of implemented AMIS software project.

iii) Personnel capabilities: the Bidder must have minimum one certified Project Manager with certificate issued from one of the official certificate authorities, which must be submitted.

The Bidders are required to fulfill all qualification criteria if they are bidding for both lots.

5. Interested eligible bidders may obtain further information from *the Ministry of Agriculture, Forestry and Water Economy, Project Team Office; Attn: Mr. Vlatko*

Mrkev, Procurement Specialist and inspect the Bidding Documents at the address (1) given below from *Monday to Friday between 9:00AM to 3:00PM local time*.

6. A complete set of Bidding Documents in *English* may be purchased by interested bidders on the submission of a written Application to the address below and upon payment of a non refundable fee of *70 EUR* or equivalent amount in Macedonian Denars (MKD). The method of payment will be direct deposit or transfer in EUR, SWIFT BIC: NBRM MK 2X; IBAN: MK07 1007 0100 0002 983 in National Bank of the Republic of Macedonia; Correspondent bank: DEUTCHE BUNDESBANK ZENTRALE, Wilhelm Epstein strasse 14, Frankfurt am Main, Germany (SWIFT BIC: MARK DE FF), in favor of Ministry of Agriculture, Forestry and Water Economy. For payments in MKD the direct deposit can be made in Account No. 1400100280786D4, income code 724125, program 13, in favor of the Ministry of Agriculture, Forestry and Water Economy-Agriculture Strengthening and Accession Project. The exchange rate to be applied is the selling exchange rate from the list of the National Bank of the Republic of Macedonia, prevailing on the day of payment. The Bidding Documents will be sent by courier at the address indicated by the bidder.
7. Bids must be delivered to the address (2) below at or before *13:00 hours, local time on September 21, 2010*. Bids ***need*** to be secured by a *Bid Security*. The amount of bid security required is: LOT#1: 37.000 MKD (or 600 EUR or equivalent amount in a freely convertible currency); LOT#2: 86.000 MKD (or 1.400 EUR or equivalent amount in a freely convertible currency). Late bids will be rejected. Bids will be opened in the presence of the bidders' representatives who choose to attend in person at the address (3) below at *13:02 hours, local time on September 21, 2010*.
8. The attention of prospective Bidders is drawn to (i) the fact that they will be required to certify in their bids that all software is either covered by a valid license or was produced by the Bidder and (ii) that violations are considered fraud, which can result in ineligibility to be awarded World Bank-financed contracts.
9. The addresses referred to above are:

Address 1

Ministry of Agriculture, Forestry and Water Economy
Agriculture Strengthening and Accession Project
Project Team Office, Third Floor, Office No.13
Mr. Vlatko Mrkev, Procurement Specialist
Jurij Gagarin 15
1000 Skopje, Republic of Macedonia
Tel&Fax: + 389 2 3228639
E-mail: v.mrkev@asap.com.mk

Address 2

Ministry of Agriculture, Forestry and Water Economy
Ground floor, Archive Office
Jurij Gagarin 15
1000 Skopje, Republic of Macedonia

Address 3

Ministry of Agriculture, Forestry and Water Economy
Second floor, Conference Room
Jurij Gagarin 15
1000 Skopje, Republic of Macedonia

Министерството за земјоделство, шумарство и водостопанство – Проектот за зајакнување на земјоделството и пристап кон ЕУ објавува оглас за меѓународен тендер за набавка на хардвер и софтвер за Земјоделскиот пазарен информативен систем.